



Training and Education Services

When it comes to deploying your solutions, how well versed are your resellers in understanding your product? Shyft Global Services offers training that your resellers can take advantage of, allowing them to understand your offerings and improve productivity and profitability by up to 50 percent.

Here are the top five reasons to offer education services with your product:

1 More For Less

The more Academy Training Credits (ATCs) resellers purchase, the more savings they qualify for.

2 Trainings Delivered to Resellers When They Want, How They Want

Your resellers can use their ATCs for any type of training—public or private, virtual or in-person, self-paced/on-demand and customized to fit their needs. They can also work with us to develop a training plan for their entire organization. Our wide variety of course delivery options ensures they get the training they need, how they want—facilitating their ability to deploy your solutions.

3 Credits Redeemable in Any Country

ATCs can be used at any Shyft or Shyft partner training facility around the globe.

4 Credits Valid for One Full Year

Whether your resellers have staffing changes, new IT investments or just need time to decide which courses they want or need to take, training credits provide much-needed flexibility.

5 Expert Support From Training Professionals

Leverage our team to find and deliver the training your resellers need, quickly and easily. Our training specialists handle the administration and logistics associated with redeeming training credits.

Course Delivery Options

Your resellers can leverage a number of delivery options to learn about your solutions. We'll work with them to custom-build their curriculum for a win-win: They learn about and deploy your product, you get faster product adoption that builds brand loyalty.

Public classroom training is a great option for single students or small groups.



▶ **Public Classroom, In Person**

Courses can be taken in a live classroom setting at one of our many training facilities around the world.

▶ **Public Classroom, Virtual**

Resellers interact with instructors and peers online as if they are in the classroom, eliminating the need and cost of travel.

Private, instructor-led training is perfect for groups of six or more.



▶ **Instructor-Led, Onsite**

A customized curriculum can be delivered by one of our instructors at a reseller facility or one of ours.

▶ **Instructor-Led, Virtual**

Avoid travel costs for geographically-distributed teams with private virtual training.

Self-paced learning is a flexible option for any busy student.



▶ **Self-Paced, On Demand**

Courses can be taken with available instructors at the reseller's own pace.

About Shyft Global Services

Shyft Global Services is a leading technology lifecycle service provider that partners with companies around the world to shift the way they do business. Powered by a robust global logistics network, team of outsourcing experts and decades of experience, Shyft's end-to-end product and customer lifecycle services enable technology companies to reinvest in growth, transformation and innovation.

Ready to shift your business forward?

To learn more, visit: shyftservices.com

